

FRANCESCO FALLUCCHI

Personal Information

Luxembourg Institute of Socio-Economic Research (LISER)
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EMPLOYMENT HISTORY

- 2017– **Researcher in Personnel & Behavioral Economics**, Luxembourg Institute of Socio-Economic Research (LISER). Labour Market Department.
- 2014–2017 **Postdoctoral Research Fellow in Economics**, University of East Anglia (UEA) and ESRC-NIBS (Network for Integrated Behavioural Science).

EDUCATION

- 2010–2014 **PhD in Economics**,
The University of Nottingham, UK.
Title: *Contest structure and contest behaviour: an experimental analysis of rent-seeking games*. (pass with no corrections)
Supervisors: Prof. Martin Sefton and Dr. Elke Renner.
- 2005–2008 **Laurea Magistrale (MSc) in Economics** (*magna cum laude*),
University of Siena, Italy.
- 2001–2005 **Laurea (BA) in Business Economics**
University of Siena, Italy.

PUBLISHED

- **Behavioural types in public goods games: A re-analysis by hierarchical clustering** (with Andrew Luccasen and Theodore Turocy) *Journal of the Economic Science Association*, forthcoming.
- **The role of Morals in Three-Player Ultimatum Games** (with Sandro Casal and Simone Quercia) *Journal of Economic Psychology* 70, 67-79 (2019).
- **Affirmative Action and Retaliation in Experimental Contests** (with Simone Quercia) *Journal of Economic Behavior & Organization* 156, 23-40 (2018).
- **Bonus versus Penalty: How robust Are the Effects of Contract Framing?** (with Jonathan de Quidt, Felix Kolle, Daniele Nosenzo and Simone Quercia), *Journal of the Economic Science Association* 3, 174-182 (2017).
- **Information Feedback and Contest Structure in Rent-seeking Games**, (with Elke Renner and Martin Sefton), *European Economic Review* 64, 223-240 (2013).

OTHERS

- **The strategic sophistication of conditional cooperators: Evidence from public goods games** (with Andrew Luccasen and Theodore Turocy) *in preparation for submission*.
- **Inequality and Competitive Effort: The Roles of Asymmetric Resources, Opportunity and Outcomes** (with Abhijit Ramalingam) *Submitted*.
- **Not all group members are created equal: inter-group contests with different intra-group norms** (with Enrique Fatas, Felix Koelle and Ori Weisel) *under review*.
- **Learning and Drop-out in R&D contests: an experimental approach** (with Jan Niederreiter and Massimo Riccaboni) *under review*.
- **Hiring and Firing: How Do Managers Steer Teams Towards Efficiency?** (with Thorsten Chmura, Simon Gaechter and Abhijit Ramalingam) *in preparation for submission*.

IN PROGRESS - PROVISIONAL TITLES

- **Narrow bracketing in effort choices** (with Marc Kaufmann).
- **Donkeys in the field** (with Marco Faravelli).
- **Competitive attitude** (with Georgia Michailidou, Daniele Nosenzo and Ernesto Reuben).
- **Behavioral types in competition** (with Andrea Mercatanti and Jan Neiderreiter)

GRANTS & AWARDS

2018–2020	H2020 REC-RGEN-PENS-AG-2017 - "Mind the Gap in Pensions: Simulation and Knowledge Dissemination on Gender Gaps, their Underlying Causes and how they should be Reduced" (MIGAPE) (LISER share of the grant - 200,000 Euros)
2014–2016	ESRC-Network for Integrated Behavioural Science internal grants (£10,000)
2015	United Nation University (UNU-WIDER) "Discrimination and Affirmative Action: What have we learnt so far?" (\$8,000)
2012–2013	School of Economics graduate award for teaching excellence - University of Nottingham
2010-2013	School of Economics PhD Scholarship - University of Nottingham
2009-2010	US-Italy Fulbright Scholarship - Awarded by the Fulbright Commission to attend the 1st year Phd program in Economics at The University of Texas, Austin (\$25,000)
2003-2004	Erasmus Student - Aarhus Business School, Denmark

Refereeing activity

Management Science, Journal of Economic Behavior & Organization, Social Choice & Welfare, Theory and Decision, Frontiers in Behavioral Neuroscience, Journal of Business Research, Ledger

RESEARCH VISITS

01/2019 University of Queensland - Brisbane

TEACHING EXPERIENCE

- 2015–2016 **Supervising Master students**, University of East Anglia
- 2013–2014 **Lecturer in Economics**, Nottingham Trent Business School
Module: Economics for Business and Management
- 2013–2014 **Teaching Fellow**, The University of Nottingham
Modules: Microeconomic Theory, Britain in The World Economy
- 2011–2013 **Graduate Teaching Fellow**, The University of Nottingham
Modules: Introduction to Macroeconomics, Introductory Econometrics

CONFERENCES AND SEMINARS

- 07/2018 ESA World Meeting - Berlin
- 06/2018 LAGV Conference - Aix en Provence
- 05/2018 IMEBESS 2018 - EUI Florence
- 04/2018 THEEM - Konstanz Kruezlingen
- 09/2017 SIEP - Catania
- 09/2017 ESA Europe - Vienna
- 02/2017 IMT - Lucca (invited)
- 02/2017 LISER - Luxembourg (invited)
- 01/2017 RES PhD meeting - London
- 12/2016 SaEe meeting - Bilbao
- 09/2016 NIBS internal workshop - Warwick University
- 09/2016 SIEP - Lecce
- 08/2016 ESA Europe - Bergen
- 06/2016 LAGV Conference - Aix en Provence
- 05/2016 Contest Conference - University of East Anglia
- 04/2016 IMEBESS 2016 - LUISS Rome
- 09/2015 NIBS internal workshop - University of Nottingham
- 04/2015 NIBS Conference 2015 - University of Nottingham
- 09/2014 NIBS internal workshop 2014 - Warwick University
- 06/2014 CeDEx-CBESS-CREED Meeting 2014 - University of Nottingham
- 05/2013 Workshop on Behavioral and Experimental Economics - University of Florence
- 10/2012 Human Decision Making Workshop - University of Birmingham
- 07/2012 SABE Conference - University of Granada
- 06/2012 9 Researchers: 9 Sports: 9 Presentations. Research Sport Relay Event, AEGON TROPHY, Nottingham
- 06/2012 New York Economic Science Association Conference - New York University
- 06/2012 CeDEx-CBESS-CREED Meeting 2012 - University of East Anglia
- 04/2012 Contests, Mechanisms and Experiments Conference University of Exeter

ADVANCED TRAINING

06/2018 Statistical Learning in R, LISER

03/2015 Advanced Machine Learning Techniques with Python. Cambridge Coding Academy, University of Cambridge

03/2015 RES Easter Training School 2015 'Behavioural Economics' (with Prof. Vincent Crawford and Prof. Colin Camerer)

06/2013 Summer School in Experiments and Economics Of Organisation University of East Anglia (with Prof. David Cooper)

January 22, 2019